

"Over the past 8 years Band Central has helped raise over \$500,000 from our events. Band Central helped us amplify our mission by engaging with us during the planning of the events, helping market our events and helping others raise awareness about our free and confidential services." – Deb Greenwood, President/CEO, The Center for Family Justice.

### DEAR FRIEND,

In 2020 everything changed - we stayed home and it became more difficult for nonprofits to engage with donors and audiences for necessary fundraising.

Band Central continued our mission to Show Up, Get Down and Do Good by providing grants to nonprofits and musicians, advice and technical assistance where we could, and in June 2021 launching a summer tour of fundraising concerts for our nonprofit partners. As we prepare for the unknown of live events in 2022, we remain committed to supporting our nonprofit partners and their clients with heart and dedication.

Sincerely,

Rob Fried Founder, Executive Director



In 2021 - we GOT DOWN outside more than ever! Band Central musician Gabrielle Lakshmi helped Common Ground surpass their fundraising goal at an all outdoor event on their urban farm.

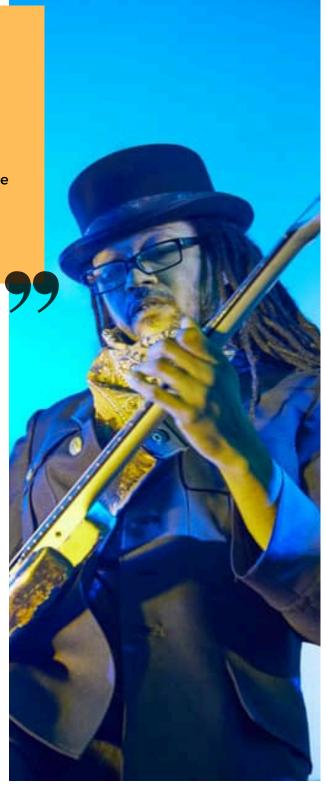


"Band Central's partnership has had an extremely positive impact on CLASP. Producing a fundraiser is particularly challenging these days. With the support and creativity of the people at your helm, we have been able to get our mission out to a broader and larger audience than previously. As we are a relatively small organization with limited resources, it has been extremely helpful to have your organization participate in the marketing of the shows by spreading the word on your radio, social media and by word of mouth to your contact base." – Robin Hammond, Director of Development, CLASP

#### MISSION AND VISION

Band Central is a private philanthropy whose mission is to help nonprofits in the Connecticut area maximize their special event revenue potential by uniting a community of nonprofits, musicians, donors and audience members through themed music concerts. Band Central provides a grant from its donor-advised funds at Fairfield County's Community Foundation and partners with nonprofits to market music themed fundraising events, engaging existing donors and attracting new ones.

Band Central Radio on WPKN promotes community awareness of each nonprofit's event and mission and serves as another vehicle for fundraising. Band Central leverages their network of ~100 musicians to produce concerts for its audience members. Band Central effectively accomplishes this in a multifaceted collaborative approach fueled by founder Rob Fried's extensive investment background, passion for music and personal desire to do good.



Our nonprofit partners blew us away with their creativity during difficult times. This photograph of Band Central musician Darian Cunning was taken at a drive-in parking lot show for CLASP!

## **BAND CENTRAL TEAM**

Rob Fried, Founder, Executive Director
Andy Kadison, Executive Producer
Paola Murphy, Director of Operations
Audrey Nefores, Director of Communications

### **BAND CENTRAL ADVISORS**

Karen Brown, VP of Development and Philanthropic Services, Fairfield County's Community Foundation Steve DiCostanzo, General Manager, WPKN 89.5 FM Community Radio



# **NONPROFIT PARTNERS**

Center For Family Justice
Children's Learning Centers of Fairfield County
CLASP Homes of Westport
Common Ground High School
Connecticut Institute For Refugees and Immigrants
Fairfield County's Community Foundation

Mission/Connecticut Challenge New Canaan Mounted Troop Operation Hope Simply Smiles Sterling House Community Center Woofgang & Company WPKN

# **CONTACT BAND CENTRAL**

Email: bandcentralinfo@gmail.com Website: www.experiencebandcentral.com Social: facebook.com/experiencebandcentral Above Photo: Band Central Team from left to right - Andy Kadison, Paola Murphy, Audrey Nefores and Rob Fried at an open air show for CT Institute For Refugees & Immigrants.

### STATISTICS/SUMMARY OF ACCOMPLISHMENTS

Dear Rob,

What an amazing night! I had my doubts that we were going to pull this one off...But this is one of those times when I'm happy to be wrong! We could not have asked for a better event and you and Band Central are the reason!

I don't know if it was the Motown
music, the energy from the band, the
audience's sheer joy to be back at an in
person event or a combination of all
three, but this show was one of our favorites!

We are so fortunate for your enduring partnership and your willingness to help' us in our mission to provide loving homes and fulfilling lives to adults with autism and other intellectual disabilities.

your friends

Donors contribute to the Band Central Fund and experience a multiplier on their contribution. In 2021 Band Central provided \$62,000 in grants which led to \$450,700 in funds raised, multiplying donors' contributions to the fund by 7:1. The Band Central team draws from their respective backgrounds in business, marketing, music, events and development to provide each nonprofit with extensive consultation and 1:1 support.

Donations made to the Band Central Fund incentivize nonprofits to raise more funds by covering a portion of the costs of their fundraising events, for example, musician payments, theatre rental, lights, sound, food, marketing and more. The remainder goes to the nonprofit for operations. This partnership allows them to focus more strategic time on the event's revenue sources like ticket sales, sponsorships, paddle raises, auctions, raffles, ad sales and additional donations at events.

# **AWARDS AND RECOGNITION**

2021 Community Partner Of The Year, Center For Family Justice 2021 Light A Fire Award, Moffly Media



## FINANCIAL REPORT

Events Revenue: \$451,700

Grants Provided from Band Central Fund: \$62,000 Contributions to Band Central Fund: \$123,300 Payments to musicians and stage crew: \$25,050

Management and general expenses: \$6,000